

Lithuanian business consultant in Sweden

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consulté



New opportunities come with new risks

- Lack of labor in Sweden gives wide open doors for NOT-READY companies.
- Poor time for mandatory registrations.
- Contracts do not cover migrations barriers.
- The unwillingness to pay (covid-19 as an excuse).

Covid-19 - reason not to pay invoices?

- Not in the construction industry.
- Unpaid invoices are dated BEFORE the pandemic.
- Some clients use the covid-19 situation for selfish purpose.

To-do list

- Prevention: short-time payments (max.14 days)
- Good process documentation.
- Short dialogue about unpaid invoices.

How can Swedish authorities help?

- Not much help from Kronofogden, Enforcement Authority.
If your client denies the debt to KF – the only way is court.
- The first step at court – find a compromise!
No one is winning from the compromise (except lawyers).
- Covid-19 affected the court work.
Disputes between companies went to the last place in line.

Still... The biggest risk is covid-19.

Use the opportunities instead!